

Group Package Kit 2027







Bring Your Group to Magical Lake Atitlan!

Villa Sumaya Retreat Center is situated on the picturesque shores of Lake Atitlan in the heart of the Guatemalan highlands. Featured in Yoga Journal and Taschen's Great Yoga Retreats, we offer a uniquely inviting destination. Villa Sumaya is ideal for groups in search of rest, reflection, cultural immersion, adventure and natural beauty.

Our exotic thatched-roof complexes encompass 25 comfortable, serenely styled guest rooms with patios, as well as 4 stunning practice studios. Our lush grounds burst with tropical flora, medicinal herbs and hammocks. Our center features a cafe, healing spa, hot tubs, sauna, sweat lodge, apothecary, boutique, cozy lounge areas, and a lakeshore fire pit.

Villa Sumaya is a perfect venue for yoga, music, dance, trainings and retreats of all kinds. Our group rates include accommodations, meals, beverage service, studio spaces and all taxes.







Group Studios

Blue Tiger Temple (1150 sq ft) and Tara Temple (650 sq ft) are world-class group facilities with hardwood floors, palm roofs, simple lines and a unique Asian motif.

- panoramic lake views
- built-in altars
- sound systems & microphone
- bathrooms
- walk-in storage area with yoga mats, straps, bolsters, blankets and eye pillows

When 2 groups are on site, each group has their own studio for the week.

Your primary studio space is assigned in your contractual agreement, based on the rooms you reserve for your group. Our retreat coordinators will invite you to reserve time in the open-air practice spaces, as available, with no additional charge.

Additionally, enjoy our two fabulous open-air practice spaces: Diamond Dojo (650 sq ft) is a lakefront wooden platform that provides a glorious space for dance and body movement practices. Designed to inspire levity and inner spaciousness, Sky Zendo platform (450 sq ft) boasts a panoramic view of Lake Atitlan.







Beyond the breathtaking view of the lake and volcanoes, the cumulative energy of heart-centered yogic practice resonates in our sacred sanctuary. Join us for the retreat experience of a lifetime - practice with the view of three regal volcanoes!



Group Rates for 2027

Maya Rose House & Bungalows

(Rooms 2-7, Bungalows 9, 10, 20, 30)

Single \$235

Double \$160 per person

Lotus House & Junior Suites

(Rooms 11-16 & Suites 8, 18)

Single \$245

Double \$170 per person

Triples \$155 per person

Ginger Suites

(Suites 17, 19, 22 & 23)

Single \$260

Double \$185 per person

Caracole Apartments

(Suites 21*, 27 & 28)

Single \$285

Double \$200 per person

Triple* \$175 per person (#21)

Please refer to the <u>Terms & Conditions: Leading a</u> <u>Group Retreat</u> page on our website for detailed policies.

Valid January-December 2027

Group rates are per night, per person, based on the number of guests assigned to the room..

Included in our package rates: exclusive access to one indoor studio space, all taxes, 3 daily vegetarian meals, 24-hour tea/coffee & filtered water, internet connection and use of hotel facilities (studio space, pool, solar hot tubs)

Not included: transportation, tours/excursions, ceremonies, staff tips, carnivorous protein selections, electric sauna, gas-heated hot tub,

Group rates are applied for group reservations of 10 to 25 rooms. In our high season (Oct to May), we book 7-night retreats from Saturday to Saturday. In our green season (June to Sept), the minimum stay is 5 nights.

See page 7 for Group Leader Benefits.



Accommodations

We have 25 guest rooms, bungalows and suites with private bathrooms, outdoor patios, stunning decor, comfortable beds and fantastic lake views, as well as a few special overflow suites.

Please visit our website (<u>villasumaya.com</u>) to see photos, descriptions, square footage and video tours for each room.

Maya Rose House

These 6 charming rooms can accommodate single or double occupancy. Each has a semi-private patio with cozy seating. Conveniently located near the central courtyard, dining room, gardens and boutique, these rooms are best for anyone with mobility issues.

Maya Rose 2, 3: Two twin beds Maya Rose 4-6: Two twins OR one queen Maya Rose 7: One queen bed

Lotus House

This building features 6 spacious rooms (2 on each floor) and Tara Temple on the top floor. Each room has a private balcony with views of the lake or garden.

Lotus House 11, 12, 15: One king & one twin Lotus House 13, 14, 16: Three twin beds

Ginger Suites

These are spacious accommodations with majestic balconies and elegant antique furnishings. The suites involve a climb upstairs.

Ginger Suite 17: One queen & one twin Ginger Suite 22: One king OR two twins Ginger Suites 19, 23: One king bed

Skyline & Jaguar Bungalows

Our 4 private bungalows feature queen beds, unique bathrooms, outdoor seating and magnificent lake views. Perched on the hillside, the Skyline Bungalows (#9, 10, 20) require a climb up several sets of stairs. The newly renovated Jaguar Bungalow is centrally located.

Skyline Bungalows 9, 10, 20: One queen bed Jaguar Bungalow 30: One queen bed

Junior Suites

These cozy junior suites offer comfort, style and private balconies with lovely views.

Junior Suites 8, 18: One queen bed

Caracole Apartments

Our Caracole apartments offer a unique blend of modern luxury and timeless elegance. Each apartment features beautifully appointed decor, fully equipped kitchenettes, and private patios with stunning lakefront views. Apt 21 requires a climb up hill.

Caracole Apartment 21: One queen & two twins Caracole Apartments 27, 28: One queen bed







Relaxation

We encourage our guests to unplug and unwind in our nature sanctuary. Resting in a hammock, reading by the shore or meditating in our temple may be just what you need. Our beautiful fair-trade boutique carries handcrafted items from around the lake region.

Tours & Activities

Lake Atitlan is a prime destination for adventurous hiking, kayaking and swimming. If your group would like to explore, we offer many options. Kayaks may be rented by the day or for a guided outing. Enjoy bird watching and casual hikes near the retreat center. Take a guided tour to Santa Cruz, San Juan or Santiago. See our Tours & Activities Kit for details and pricing.

Ceremonies

- Traditional Mayan Fire Ceremony
- Heart-opening Cacao Ceremony
- Purifying Sacred Sweat Ceremony
- Shamanic Sound Healing Ceremony
- Sacred Blue Lotus Ceremony
- Floating Sound Ceremony

Please see our Practice & Ceremony Kit for details and pricing. We update our kits and pricing during the summer months. We encourage booking your requested group activities 2-3 months in advance of your retreat start dates.

Harmony Spa

Our on-site spa offers holistic services and a staff of dedicated and experienced pros. Partake in healing modalities including massage, energy work, tarot, acupuncture, wellness counseling, as well as Western and Mayan astrological readings.

Treatments vary by season; please inquire about services available during your stay. Guest sessions should be booked after your arrival at Villa Sumaya and have a 24-hour cancellation policy.

Apothecary

We offer a variety of useful home-made herbal remedies for common ailments, personal care items and custom crafted elixirs. We draw our inspiration and knowledge from Ayurvedic and Chinese Medicine (TCM) as well as from traditional Western and local indigenous herbal lore.









Your Retreat Schedule: Things to Know

Transportation

Transportation is not included in the group rates. We work closely with Kan Tours, a transportation company that arranges safe, reliable and direct shuttles and boats to our private dock. Reserve your transport by emailing booking@kan-tours.com (English or Spanish). Kan Tours services will be included on your bill at Villa Sumaya.

Check In / Check Out

Our check-in time is 3:00 p.m. and check-out time is 11:00 a.m.



Orientation

We ask that you reserve 10:00-11:00 a.m. on the first morning of your retreat for our Villa Sumaya Orientation. Our valuable orientation must be incorporated as an essential part of getting to know our systems, safety and how things work, as well as a welcome and introduction to the Harmony Spa team.

Additionally, we offer an optional Artisan Market during the Sunday lunch and a 2 p.m. Apothecary Hour to introduce our energy workers and share information about our local "Mayan Mothers' Fund" project to support elders in the village of Santa Cruz.

Meals at Villa Sumaya

Our Villa Sumaya <u>retreat menu</u> has been refined with love and care over 20 years of serving group retreats. During our high season, we offer our standard vegetarian buffet menu with set meal times:

Breakfast: 8:30-9:15 a.m. Lunch: 1:00-1:45 p.m. Dinner: 6:30-7:15 p.m.

Special Diets:

- We feature a dedicated table for gluten and dairy free options at every meal. Each day, we post a menu card that lists the dishes on the buffet and indicates if they are vegan or gluten-free.
- For an additional cost, chicken or fish portions and buffalo burgers are available by sign up at lunch and dinner.



We offer packed breakfast and lunch options to accommodate scheduled off-site activities. Our scheduling coordinators will confirm these details with you when we review your retreat schedule in the weeks leading up to your scheduled retreat start date.





Group Leader Support

Our retreat coordinator will guide you through choosing your retreat dates and room block, answering questions and providing you with resources to help organize and promote your retreat.

We'll post your retreat description and contact information on the Upcoming Retreats section of our website and feature your event in our monthly newsletter. We'll gladly pass along any inquiries to you without referral fees. Ask for our press kit with inspiring articles, videos and photos to help promote your retreat. We encourage you to engage with us on Instagram (tag us in your reels and stories, @villasumaya). Please see important details in our <u>Guide for Instagram</u> Collaborations.

Deposits and Payments

Upon request, we will send you a contract (online agreement) which details our policies and schedule for advanced deposits.

The remaining balance is due a week before your retreat. All deposits and payments are non-refundable. Upon check-out, any additional charges to your group bill can be paid on-site (i.e., transportation costs, incidental purchases, etc.).

Scheduled Deposits:

- An initial deposit of \$250/room is required to reserve your space.
- 6 months prior to your retreat,
 25% of your estimated bill is due.
- 2 months prior, another 25% payment and finalized occupancy is required.

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Group Leader Benefits

We offer Group Leader Benefits based on the number of paying participants in your group. With a 7-night booking, you may be eligible for the following discounts:

- With 12 paying participants and one group leader: \$1645 discount
- With 20 paying participants and two group leaders: \$2240 discount

See your reservations agreement for details; Group Leader Benefits will be adjusted for bookings with discounted rates or shorter stays; discounts are applied to the final group bill after room assignments are confirmed.

Gratuity

Tips are not included in our rates. We suggest a tip of \$65-95 per guest/per week, which will be distributed amongst our staff of front desk receptionists, cooks, servers, housekeepers and gardeners. Tips can also be included in your agreement terms, if you would prefer.

Quick Facts

Getting Here

Guatemala is an easy plane ride from most US airports. You'll fly to Aurora International Airport (GUA) in Guatemala City. From there, it is about a 3-hour drive to Panajachel and a 15-minute boat ride to our dock.

Weather

Here at Lake Atitlan, our two primary seasons are the dry season and the lush green season. Dry season is typically from November to April (our peak season), during which time we have almost no rainfall and temperatures between 60 and 85 degrees.

May, June, September and October typically bring sunny mornings and late afternoon showers that may continue into the evening. This is our quieter time of year when the caldera basin is extra green and fresh. In the middle of the two green periods, we have a dry spell called the "Canicula" (Summer Break) that usually occurs in July and August and brings loads of sunshine with occasional evening rains.

Visas

US, Canadian and European Union citizens will receive a 90-day tourist visa upon entering the country. No preliminary arrangements are necessary. If you are visiting from another region, please check your country's visa requirements.

Communication

We are happy to include basic internet service for group retreats in our central courtyard and dining hall. Please note: internet in Guatemala is not fast, limited downloading is permitted, and the service may be unavailable during occasional power outages. Always check with your cell phone provider for foreign coverage policies and roaming charges if you plan to use your own device. Consider connecting your device with available eSIM services like Holafly.

Please refer to the FAQs on our website for more information.



